

About Us:

3d interactive (3di) [a wholly owned subsidiary of **ASX:QXQ**] is an interactive advertising sales network that provides sales representation for a network of Australasia's premier permissioned databases and digital media properties, to advertising agencies and their clients.

We are a team of specialist sales people who passionately believe the future of advertising is in mediums which provide interactivity between a brand and consumer. The centre of our experience is data marketing, marketing to consumers via profile information available to us through permissioned databases and traditional direct marketing data.

Offices in: **Sydney, Melbourne, Perth, Brisbane and Auckland**

More details: www.3dinteractive.com.au

Title: **Senior Account Manager – Agency SYD**

Department: Sydney

The role: We are looking for dynamic Senior Account Manager to join our agency sales team. The successful applicant will be a digital enthusiast with strong Sydney based agency relationships. You must be passionate about the internet and all aspects of advertising within this industry.

In this role you will maintain and develop new & existing relationships across key Sydney based agencies. You will be responsible to drive and implement sales strategies to achieve targeted revenue goals. For the right individual this role provides a fantastic path for career progression.

You will be a strategic/creative thinker with deep industry knowledge and excellent networking skills.

Requirements:

- Minimum 4+ year's media experience, preferably within digital sales or agency team.
- Capable to work independently in a team environment.
- Well presented with excellent communication skills
- Ability to easily adapt and understand the range of innovative 3di products including email marketing, performance network and display advertising.
- Passionate about your buyers clients and their desired outcomes for online media and email campaigns
- Detailed and solution focused.
- Well orientated in the digital and media agency landscape.

Remuneration: \$75–85k Base OTE \$115K

Reporting to: Head of Agency Sales - SYD

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