

Account Manager, Senior Account Manager & Account Director (Digital Agency Sales)

Sydney (181 Riley Street)

Job Description

A lot is happening at 3di with the launch of new exclusive sites, lists, performance products and a new fantastic office on Oxford Street (above Oxford Square). We have plenty more in-store for the rest of the year so if you're in digital media sales and are looking for that next challenge and opportunity, you owe it to yourself to come in for a confidential chat.

We have a range of opportunities within the successful (above 100% of target YTD) agency sales team which is headed up by Pam Phelan. Available roles include Account Manager, Senior Account Manager and Account Director. The role and package offered will depend on your experience and local agency network.

This is a national role that involves both maintaining existing and developing new relationships with key media agencies. You will be responsible for engaging, educating and exciting media buyers about our on-going innovations in digital media with the goal of achieving and exceeding revenue targets.

We are looking for inspired digital media sales professionals who want to be recognised and rewarded for their sales achievements. We want to provide an environment that is not only professional but fun and social. We want to invest in and develop our people and set the highest possible standards within the industry. If this sounds like you and the sort of place you would like to work don't delay and call us today.

Desired Skills & Experience

You are a driven performer, who can develop creative solutions for clients, have deep industry knowledge and possess excellent networking skills.

- 5+ years agency ad sales experience, encompassing:
- 2-3 years digital
- Performance Media
- Email Advertising
- Tertiary Qualified
- Thought Leader
- Well presented with excellent communication skills
- Fully engaged with the latest industry developments

Company Description

3d interactive (3di) [a wholly owned subsidiary of ASX:QXQ] is a leading digital advertising sales network spanning Australia and New Zealand. We are a team of experts connecting premier permission databases and digital media properties with media agencies and advertisers, providing advice across email, performance media, marketing data, lists, research, promotions and display
More details: www.3dinteractive.com.au

Reports To: Head of Agency Sales

Package: \$70-100K base with OTE up to \$140+ depending on experience & network

Contact: mark@3dinteractive.com.au (Head of Media)